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**SUPERIOR COURT OF THE DISTRICT OF COLUMBIA
CIVIL DIVISION**

Travelers United,

Plaintiff,

v.

Expedition 196, LLC, et al.,

Defendants.

Case Number 2022 CA 003089 B
Judge: Neal Kravitz

**PLAINTIFF'S SUBPOENA TO META PLATFORMS, INC.
FOR PRODUCTION OF DOCUMENTS**

SUBPOENA**Superior Court of the District of Columbia
CIVIL DIVISION**

Check One:

- | | | |
|---|---|---|
| <input checked="" type="checkbox"/> Civil Actions Branch
500 Indiana Ave., N.W.
Room 5000
Washington, D.C. 20001
Telephone: (202) 879-1133 | <input type="checkbox"/> Landlord & Tenant Branch
510 4 th Street, N.W.
Room 110
Washington, D.C. 20001
Telephone: (202) 879-4879 | <input type="checkbox"/> Small Claims & Conciliation Branch
510 4 th Street, N.W.
Room 120
Washington, D.C. 20001
Telephone: (202) 879-1120 |
|---|---|---|

Travelers United

Plaintiff

SUBPOENA FOR A CIVIL CASE

v.

Expedition 196, LLC, et. al.

Defendant

CASE NUMBER: 2022 CA 003089 B

To: Meta Platforms, Inc.

☐ Check box if medical records are being requested☐ **YOU ARE COMMANDED** to appear in this Court at the place, date, and time specified below to testify in the above case.

COURTROOM AND ADDRESS	DATE	TIME

☐ **YOU ARE COMMANDED** to appear at the place, date, and time specified below to testify at the taking of a deposition in the above case.

PLACE OF DEPOSITION	DATE	TIME

Any organization not a party to this suit that is subpoenaed for the taking of a deposition must designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designated, the matters on which each person will testify. Super. Ct. Civ. R. 30(b)(6).

☒ **YOU ARE COMMANDED** to produce and permit inspection and copying of the following documents or objects at the place, date, and time specified below (*list documents or objects*):

DOCUMENTS OR OBJECTS		
Please see attached documents		
PLACE OF PRODUCTION	DATE	TIME
Electronic	3/24/2024	9:00am EST

☐ **YOU ARE COMMANDED** to permit inspection of the following premises at the date, and time specified below.

PREMISES	DATE	TIME

ISSUING PERSON'S SIGNATURE AND TITLE (indicate if attorney for plaintiff or defendant)	DATE
Lauren Wolfe, Attorney for Plaintiff	2/6/2024
ISSUING PERSON'S NAME, ADDRESS AND PHONE NUMBER	
Lauren Wolfe, Travelers United, 2833 Alabama Ave SE, Unit 30736, Washington, D.C. 20020	

Authorization as required by D.C. Code §14-307 and Brown v. U.S., 567 A.2d 426 (D.C. 1989), is hereby given for issuance of a subpoena for medical records concerning a person who has not consented to disclosure of the records and has not waived the privilege related to such records.

JUDGE

(See Super. Ct. Civ. R. 45 (c) and (d) on the reverse side)
WHITE - FOR RETURN OF SERVICE YELLOW - FOR SERVICE

Case Number: **2022 CA 003089 B**

Court Date: _____

PROOF OF SERVICE

Served	Date	Time	Place
--------	------	------	-------

Served on (Print Name)	Title
------------------------	-------

MANNER OF SERVICE (attach the return receipt if service was made by registered or certified mail) I served the subpoena by delivering a copy to the named person as follows:

DECLARATION OF SERVER

I declare under penalty of perjury under the laws of the District of Columbia that I am at least 18 years of age and not a party to the above entitled case and that the foregoing information contained in the Proof of Service is true and correct.

Executed on

Date

Signature of Server

Address of Server

Super. Ct. Civ. R. 45(c) and (d):**(c) PROTECTING A PERSON SUBJECT TO A SUBPOENA; ENFORCEMENT.**

(1) *Avoiding Undue Burden or Expense; Sanctions.* A party or attorney responsible for issuing and serving a subpoena must take reasonable steps to avoid imposing undue burden or expense on a person subject to the subpoena. The court must enforce this duty and impose an appropriate sanction—which may include lost earnings and reasonable attorney's fees—on a party or attorney who fails to comply.

(2) *Command to Produce Materials or Permit Inspection.*

(A) *Appearance Not Required.* A person commanded to produce documents, electronically stored information, or tangible things, or to permit the inspection of premises, need not appear in person at the place of production or inspection unless also commanded to appear for deposition, hearing, or trial.

(B) *Objections.* A person commanded to produce documents, electronically stored information, or tangible things or to permit inspection may serve on the party or attorney designated in the subpoena a written objection to inspecting, copying, testing or sampling any or all of the materials or to inspecting the premises—or to producing electronically stored information in the form or forms requested. The objection must be served before the earlier of the time specified for compliance or 14 days after the subpoena is served. If objection is made, the following rules apply:

(i) At any time, on notice to the commanded person, the serving party may move the court for an order compelling production or inspection.

(ii) These acts may be required only as directed in the order, and the order must protect a person who is neither a party nor a party's officer from significant expense resulting from compliance.

(3) *Quashing or Modifying a Subpoena.*

(A) *When Required.* On timely motion, the court must quash or modify a subpoena that:

(i) fails to allow reasonable time to comply;

(ii) requires a person who is neither a party nor a party's officer to travel more than 25 miles from where that person resides, is employed, or regularly transacts business in person—except that, subject to Rule 45(c)(3)(B)(iii), the person may be commanded to attend a trial by traveling from any such place to the place of trial;

(iii) requires disclosure of privileged or other protected matter, if no exception or waiver applies; or

(iv) subjects a person to undue burden.

(B) *When Permitted.* To protect a person subject to or affected by a subpoena, the court may, on motion, quash or modify the subpoena if it requires:

(i) disclosing a trade secret or other confidential research, development, or commercial information;

(ii) disclosing an unretained expert's opinion or information that does not describe specific occurrences in dispute and results from the expert's study that was not requested by a party; or

(iii) a person who is neither a party nor a party's officer to incur substantial expense to travel more than 25 miles to attend trial.

(C) *Specifying Conditions as an Alternative.* In the circumstances described in Rule 45(c)(3)(B), the court may, instead of quashing or modifying a subpoena, order appearance or production under specified conditions if the serving party:

(i) shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship; and

(ii) ensures that the subpoenaed person will be reasonably compensated.

(d) DUTIES IN RESPONDING TO A SUBPOENA.

(1) *Producing Documents or Electronically Stored Information.* These procedures apply to producing documents or electronically stored information:

(A) *Documents.* A person responding to a subpoena to produce documents must produce them as they are kept in the ordinary course of business or must organize and label them to correspond to the categories in the demand.

(B) *Form for Producing Electronically Stored Information Not Specified.* If a subpoena does not specify a form for producing electronically stored information, the person responding must produce it in a form or forms in which it is ordinarily maintained or in a reasonably usable form or forms.

(C) *Electronically Stored Information Produced in Only One Form.* The person responding need not produce the same electronically stored information in more than one form.

(D) *Inaccessible Electronically Stored Information.* The person responding need not provide discovery of electronically stored information from sources that the person identifies as not reasonably accessible because of undue burden or cost. On motion to compel discovery or for a protective order, the person responding must show that the information is not reasonably accessible because of undue burden or cost. If that showing is made, the court may nonetheless order discovery from such sources if the requesting party shows good cause, considering the limitations of Rule 26(b)(2)(C). The court may specify conditions for the discovery.

(2) *Claiming Privilege or Protection.*

(A) *Information Withheld.* A person withholding subpoenaed information under a claim that it is privileged or subject to protection as trial-preparation materials must:

(i) expressly make the claim; and

(ii) describe the nature of the withheld documents, communications, or tangible things in a manner that, without revealing information itself privileged or protected, will enable the parties to assess the claim.

(B) *Information Produced.* If information produced in response to a subpoena is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a party must promptly return, sequester, or destroy the specified information and any copies it has; must not use or disclose the information until the claim is resolved; must take reasonable steps to retrieve the information if the party disclosed it before being notified; and may promptly present the information under seal to the court for a determination of the claim. The person who produced the information must preserve the information until the claim is resolved.

Summary of the Case: Travelers United, a non-profit focused on consumer protection in travel, has sued influencer Cassandra De Pecol and her LLC, Expedition 196, for allegedly (1) making the false claim that she is the first sponsored astronaut of Virgin Galactic's (2) allegedly making the false claim that she is the first woman to travel to every country and for allegedly (3) failing to disclose her material connections to brands in her many social media posts promoting brands and products. Defendants Cassandra De Pecol and her LLC, Expedition 196, deny these allegations. The case has been filed in D.C. Superior Court.

Summary of the Subpoena to Meta Platforms, Inc.: Plaintiff, Travelers United, argues that defendants, Cassandra De Pecol and her LLC, Expedition 196, have used Meta Platforms products to spread the false claim that she is the first sponsored astronaut of Virgin Galactic. Travelers United also alleges that the influencer used Meta Platforms products to spread the false claim that she is the first woman to travel to every country and that Cassandra De Pecol used and continues to use Meta products in failing to disclose her material connection to hundreds of brands and products.

Cassandra De Pecol also uses the name Cassie De Pecol.

Cassandra De Pecol has a Facebook page: www.facebook.com/CassieDePecol

Cassandra De Pecol has an Instagram: [@CassieDePecol](https://www.instagram.com/CassieDePecol)

The first six pages of the complaint are included in this document.

Here is a link to the entire complaint: <https://www.travelersunited.org/wp-content/uploads/2022/08/CDPEx196Lawsuit-compressed-1.pdf>

Please produce the documents by March 24, 2024.

If you have any questions, please feel free to reach out to Travelers United Counsel Lauren Wolfe at lauren.wolfe@travelersunited.org

DOCUMENTS REQUESTED

The request for the production of documents related to documents from 2017 to 2024

Information about Documents Requested from Meta Platforms, Inc.

In 2017 Cassandra De Pecol started to claim that she was the first woman to travel to every country. She put this information in her biography on Instagram. Instagram then awarded her a highly coveted blue checkmark verified badge.

Currently Instagram says that “the meaning of the verified badge has been updated to represent authenticity.” (<https://help.instagram.com/733907830039577>) Previously, the verified badge also required the person or brand to be notable and unique. “You may still see users with a verified badge that represents our previous eligibility requirements,” Instagram notes.

Travelers United believes that the Instagram blue checkmark played an essential role in building Cassandra De Pecol’s personal brand and that her Instagram blue checkmark allowed her to spread her claim that she was the first woman to every country and that she was the first sponsored astronaut.

According to Instagram’s Terms of Use and Community Guidelines, an account with a blue checkmark needs to be: Authentic, Unique, Complete and Notable. Under notable, Meta notes that “your account must represent a well-known, highly searched for person, brand or entity. We review accounts that are featured in multiple news sources, and we don’t consider paid or sponsored media content as sources for review.” (https://help.instagram.com/312685272613322?helpref=faq_content)

Cassandra De Pecol was featured in numerous news articles at the time where she claimed she was the first woman to visit every country. Travelers United asserts that most of those articles were later retracted. Her blue checkmark from Meta, however, was never retracted.

Meta says “Note: If you receive a verified badge using false or misleading information during the verification process, we will remove your verified badge and may take additional action to disable your account.” This statement exists on the site yet there is no process for removal of a verified badge on Instagram.

Cassandra De Pecol (@CassieDePecol) ran her Instagram influencer business through her LLC, Expedition 196.

De Pecol built her brand on Instagram where she promoted herself as the first woman to visit every country and the first sponsored astronaut of Virgin Galactic's. De Pecol herself, as a travel influencer, was the product and she promoted herself and her claims to brands and consumers on Instagram and Facebook.

Travelers United believes that though Cassandra De Pecol has about 500,000 Instagram followers, she has extremely low engagement meaning many of these followers were possibly purchased by De Pecol.

Production of Documents Requested from Meta Platforms, Inc.

Please produce all documents about the awarding of Cassandra De Pecol a blue verified badge on Instagram.

Please produce all news sources used to verify Cassandra De Pecol's Instagram account and award it a blue verified badge. Please note if those news sources and stories have since been retracted.

Please produce all documents about how anyone would remove someone's blue verified badge from Instagram.

Produce all documents related to examples of where Meta removed someone's blue verified badge.

Produce all documents related to the promotion of a blue verified badge on Instagram to someone who is promoting false claims on Instagram.

Produce all documents related to the regulation of the purchasing of followers on and the purchasing of engagement as it relates to travel influencers on any Meta owned platform

Documents Requested from Instagram

Please produce documents and records every time the Cassandra De Pecol (@cassiedepecol) account added followers.

Please produce records of every bulk add of followers to the @cassiedepecol Instagram account.

Please produce records of where in the world and in the United States people were viewing her Instagram account. For example, please provide a breakdown of viewers from The United States and within each state, territory and District.

Produce records regarding what countries, if any, De Pecol turned off their ability to view her Instagram account. Please note the country and the dates that she blocked viewers from that country.

De Pecol promoted numerous brands and products without noting that she had material connections to that brand. Please produce all documents, all Instagram posts, all Instagram stories, all Instagram reels, all Instagram messages and all comments related to the promotion of brands or products.

Produce all Instagram messages between Cassandra De Pecol's Instagram account and a brand or product Instagram account.

Since learning of the lawsuit against her, De Pecol has changed her Instagram account numerous times. She's changed her biography and she went in to change multiple posts to note that they were paid promotions when she had not previously noted the posts were paid advertisements. Please produce all documents, all Instagram stories, all Instagram posts, all Instagram reels, all comments, etc. with a timeline for each post of changes to the caption description.

Please produce any communications made by De Pecol in comments or in Instagram message, post or Instagram reel that reference Nina Sedano, Audrey Walsworth or Dorothy Pine.

Please produce any communications made by another Instagram user on Cassandra De Pecol's (@cassiedepecol) Instagram account about Nina Sedano, Audrey Walsworth or Dorothy Pine.

Please produce any communications, message, post, or story made by De Pecol that reference Virgin Galactic.

Please produce any communications, message, post, or story made by De Pecol that reference space travel.

Please produce any communications, message, post, or story made by De Pecol that reference the term “first woman”

Please produce any communications, message, post, or story made by De Pecol that reference the term “first female”

Please produce any communications made by another Instagram user on Cassandra De Pecol’s (@CassieDePecol) Instagram account referencing “First woman”

Produce documents that reference posts, comments, messages or captions that mention the German language.

Produce any Instagram posts from Cassandra De Pecol that tag a brand, product, service, airline, destination or hotel

Please produce any communications made by De Pecol in comments or in Instagram messages where De Pecol references “envy” or “jealously” or “jealous” in reference to other travelers or brands.

Please produce all documents – Instagram posts, Instagram stories, Instagram captions - related to De Pecol’s promotion of brands, products, destination, services, hotels, airlines, travel excursions or travel companies.

Produce documents that reference posts, comments, messages or captions that mention the German language.

Please produce any communications, posts, stories or reels where De Pecol mentions or references weight loss or losing weight.

Please produce any communications, message, post, or story made by De Pecol that reference the term “lawyer”

Produce any communication from Cassandra De Pecol or a team or representative of Cassandra De Pecol to Instagram regarding her blue checkmark verification

Documents Requested from Facebook

Produce any Facebook messages between Cassandra De Pecol and Audrey Walsworth

Produce any Facebook messages between Cassandra De Pecol and Nina Sedano

Produce any Facebook messages from Cassandra De Pecol's account that reference Nina Sedano, Audrey Walsworth or Dorothy Pine

Produce any Facebook messages from Cassandra De Pecol's account that mention "lawyer"

Produce any Facebook messages from Cassandra De Pecol's account that mention "travel" "travel influencer(s)" "traveling" "tourism" "travelers" or "tourist"

Produce any Facebook messages from Cassandra De Pecol that reference the promotion of a brand, product, service, airline or hotel

Produce any Facebook posts from Cassandra De Pecol that reference the promotion of a brand, product, service, airline, destination or hotel

Produce any Facebook posts from Cassandra De Pecol that tag a brand, product, service, airline, destination or hotel

Please produce any communications or posts where De Pecol mentions or references weight loss or losing weight.

Please produce any communications made by De Pecol in comments or in Facebook messages where De Pecol references "envy" or "jealously" or "jealous" in reference to other travelers or brands

Produce any Facebook messages from Cassandra De Pecol's account that mention "first woman"

Produce any Facebook messages from Cassandra De Pecol's account that mention "first female"

Produce any Facebook messages from Cassandra De Pecol's account that mention "space"

Thank you for your help in this matter.

Dated on February 6, 2024

Respectfully submitted,

/s/ Lauren Wolfe

LAUREN WOLFE (D.C. Bar # 1048660)
Counsel, Travelers United
2833 Alabama Ave SE #30736
Washington, D.C. 20020

Telephone: 202-713-9596

Email: lauren.wolfe@travelersunited.org

IN THE SUPERIOR COURT OF THE DISTRICT OF COLUMBIA
CIVIL DIVISION

TRAVELERS UNITED)	
2833 Alabama Ave SE #30736)	
Washington, D.C. 20020,)	
)	
Plaintiff,)	
)	Civil Action No. _____
v.)	
)	
CASSANDRA DE PECOL)	
23823 Malibu Road Suite 50 – 427)	
Malibu, CA 90265)	
Defendant.)	

AND

EXPEDITION 196, LLC)
23823 Malibu Road Suite 50 – 427)
Malibu, CA 90265)
Defendant.)

**COMPLAINT FOR VIOLATIONS OF THE
CONSUMER PROTECTION PROCEDURES ACT**

Travelers United brings this action pursuant to D.C. Code § 28-3905 for injunctive relief and statutory damages against both Cassandra De Pecol and her LLC, Expedition 196, for violations of the District’s Consumer Protection Procedures Act (“CPPA”), D.C. Code § 28-3901, et seq. In support of its claims, Travelers United states as follows:

INTRODUCTION

1. This is a misleading and deceptive advertising case. Since 2017, Cassandra De Pecol has claimed to be the first woman to travel to every country in the world, or some variation of that claim, to promote herself for financial enrichment even though Cassandra De Pecol was not the first woman to visit every country in the world, no one certified her as the first woman to visit every country in world and multiple women have proof that they traveled to every country in the world many years before De Pecol. In addition to the misleading and deceptive claims related to being the “first woman to travel to every country,” De Pecol very rarely discloses that she is being paid to advertise for certain brands on her social media platforms and she writes reviews for hotels on review platforms without disclosing she is likely being paid by the hotel. Additionally, De Pecol wrote five-star reviews for her own book sold on Amazon without disclosing it was her leaving the reviews. She also claims to have affiliations she does not actually have in order to attract more social media followers and thus sell to more consumers. Travelers United brings this action to force Cassandra De Pecol, and the LLC where she runs her business, to stop her misleading and deceptive claims relating to travel accomplishments in addition to compelling her to properly disclose when she is advertising on behalf of a brand and to make corrective disclosures on all social media posts with promoted product.
2. Cassandra De Pecol is an influencer who lives in the Los Angeles, California area. An influencer is a social media personality who posts photos and content in addition to pitching and advertising products amongst those photos and content. Instagram is a Meta owned social media platform where people can post photos in two ways. The first is where people can post individual photos that stay on the social media personality’s

account forever unless deleted. The second way to post photos on Instagram is through Instagram stories which, unless saved to their account, disappear within 24 hours. De Pecol has, as of March 13, 2021, 516,000 Instagram followers on her Instagram handle @cassiedepecol. *The Wall Street Journal's* data from Mediakix points out that with this many followers she likely earns between \$5,000 to \$25,000 per Instagram post.¹ Instagram is De Pecol's most popular social media platform.

3. Cassandra De Pecol is also active on social media on platforms other than Instagram. She has a Facebook account, a YouTube account, a Twitter account, a Snapchat account and an active TikTok account. As of March 7, 2022, DePecol is followed by 61,000 people on Facebook, De Pecol has 28,000 subscribers on YouTube, defendant has 7,342 followers on Twitter and 208,400 followers on TikTok. TikTok is a social media platform used to share short-form videos. TikTok is owned by the Chinese company ByteDance.
4. Cassandra De Pecol conducts her social media influencing business through Expedition 196 LLC. The LLC is based in Malibu, California.
5. Instagram is a social media platform that is visible throughout the world, unless blocked by the local government. People with a high number of followers, such as De Pecol, have the option on turning off a specific country's viewership.² De Pecol has made her Instagram account accessible to the audience of the United States of America, including the District.

¹ Susan Kapner and Sharon Terlep, Online Influencers Tell You What to Buy, Advertisers Wonder Who's Listening; Billions are paid to social-media personalities to pitch products in an influencer economy riddled with deceit, THE WALL STREET JOURNAL, (Oct. 20, 2019), <https://www.wsj.com/articles/online-influencers-tell-you-what-to-buy-advertisers-wonder-whos-listening-11571594003>

² Ivan Mehta, Instagram Is Testing Geo-Restriction For Stories and Posts, THE NEXT WEB (Sep. 20, 2018), <https://thenextweb.com/apps/2018/09/20/instagram-is-testing-geo-restriction-for-stories-and-posts/>

6. Instagram accounts can be public or private. Many regular people decide to make their Instagram accounts private to keep their photos between a limited number of people they have selected to share the photos with. Influencers, however, are in the business of getting their follower count as high as possible and this is only possible with a public account. Cassandra De Pecol selected to make her Instagram account public.
7. De Pecol promotes products on her social media pages for a living. She has worked to promote products such as Quest Nutrition bars, websites from Go Daddy and Venus razors (owned by Proctor & Gamble). Those brands in turn repeat De Pecol's false claims and promote her on their brand social media channels. The social media accounts for Go Daddy, Quest Nutrition and Venus are all viewable from the District.
8. Other companies, such as Marriott International, Inc. are likely giving Cassandra De Pecol free hotel rooms or are paying her to stay at their properties. De Pecol often posts on her social media accounts flattering photos of the properties, tags her location to the properties, and yet she never posts if these stays were gifted or if she was paid to post the photos. This lack of clarity is harmful to a consumer. These posts link back to a hotel's Instagram page which then is linked to the hotel and a booking can be made. The social media posts at Marriott International properties are viewable in the District. Defendant often leaves five star reviews for these properties on hotel review platforms without disclosing that she got a free stay or was paid to stay at these hotels.
9. De Pecol also wrote a book published by Lioncrest publishing that is available for purchase through Amazon and Barnes & Noble online. The book contains travel claims that are misleading and deceptive and have never been confirmed by any travel or record setting organization. The cover of the book contains a quote from Conde Nast Travel

though Conde Nast Travel later removed De Pecol from the article. De Pecol never updated her book cover. Amazon and Barnes & Noble websites are used to advertise and sell goods to residents of the District. Travelers United believes defendant has written five-star reviews for her own book on Amazon without disclosing it was her leaving the review.

10. De Pecol has a shop page on her website (www.cassiedepecol.com/shop/) which she uses to directly sell items to residents on the District. On this page available for purchase is a signed children's book that she is featured in, various mobile presets to improve photos, merchandise like hoodies and tank tops and her signed book. Mobile presets are predefined photo settings that brighten photos and slightly alter colors.³ They are commonly sold by influencers.
11. De Pecol's Instagram and other social media accounts are used to advertise, market and sell goods to residents of the District of Columbia.

JURISDICTION

12. This Court has jurisdiction over the subject matter of this case pursuant to D.C. Code § 11-921 and D.C. Code § 28-3905.
13. This Court has personal jurisdiction over the Defendant pursuant to D.C. Code § 13-423(a).

PARTIES

14. Plaintiff is a nonprofit public interest organization for the purpose of promoting interests and rights of consumers empowered to sue and be sued. The mission of Travelers United

³ Jo Piazza, *If You Build It, They Will Come*, UNDER THE INFLUENCE PODCAST, (March 4, 2021) <https://open.spotify.com/episode/67Rtv0Hfcq0pm7KCFcKMnU>.

is to improve and enhance travel for consumers across all modes of travel. Travelers United has been instrumental in advocating against misleading and deceptive advertising federally and locally in the District. Travelers United has met with the DC Council and their staff regarding the issue. Nationally, Travelers United has worked and met with members of Congress, the National Association of Attorneys General, other national consumer advocacy groups and the Federal Trade Commission (FTC) educating, alerting and advocating against false, deceptive and misleading claims from social media influencers⁴ in addition raising concerns about a lack of disclosures in social media influencing.⁵ Travelers United, based in Washington, D.C. and Virginia, has members who reside in Washington, D.C.

15. Defendant Cassandra De Pecol is a resident of Malibu, California who runs Expedition 196 LLC, also based in Malibu, California. Cassandra De Pecol sometimes goes by the name of Cassie De Pecol. Defendant owns and manages a portfolio of social media influencing streams that are used to advertise goods throughout the United States including to residents of the District. She sells various items on her website which she also advertises through her social media accounts. She conducts business through her LLC, Expedition 196, based in Malibu, California at 23823 Malibu Road Suite 50 – 427.
16. Cassandra De Pecol and Expedition 196 have, at all relevant times, engaged in trade or commerce in the District by advertising through her Instagram account, and other social media platforms, to District consumers. Her book has been for sale, at all relevant times, where it has engaged in trade or commerce in the District, through Amazon and Barnes &

⁴ Travelers United, *Paid Influencers Are Not Disclosing Their Partnerships*, TRAVELERS UNITED BLOG (Sep 28, 2021) <https://www.travelersunited.org/paid-influencers-are-not-disclosing-their-partnerships/>.

⁵ Travelers United, *Who is the social media sheriff of Instagram?* TRAVELERS UNITED BLOG (March 2, 2022) <https://www.travelersunited.org/social-media-sheriff-of-instagram-facebook/>.

Certificate of Service

On this day of February 6, 2024, I served the foregoing on all counsel of record via eFile DC.

Respectfully submitted,

/s/ Lauren Wolfe

Lauren Wolfe

LAUREN WOLFE (D.C. Bar # 1048660)
Counsel, Travelers United